

# RFPs



**At one time, only those required by law, like public entities, issued Request for Proposals or Requests for Information. In these days, when companies are tightening their belts for legal services, more and more companies are issuing RFPs and RFIs. Some companies now have procurement departments taking the decision away from in-house lawyers who traditionally decided on which firms to hire. So, you may have to respond to RFPs to compete for new business now more than ever before.**

We have handled over 100 RFPs. RFPs, if done right, take a lot of work and must be crafted to set your capabilities apart. We know how to analyze if an RFP is worth pursuing – not all are. We have designed and tailored custom RFP packages and templates. We have done competitive analysis with regard to RFPs. And, we can help with creative pricing strategies which are often requested in RFPs.

**Don't go at it alone. Use our experience to give yourself a better chance at winning the RFP bid.**